

The RES Cash Flow Consortium provides a consistent set of data on the cash flow characteristics of commercial real estate

- This data set can be used within the investment process to ensure the consistency of investment appraisal inputs.
- The data set is disaggregated by broad property type, region and quality.

## Measures Sectors Standard retail – Central London Vacancy periods Standard retail - South east Tenant default New lease terms Standard retail - Rest of UK Incentives Shopping centre Retail warehouse Propensity to renew Propensity to break Standard office – City Standard office - West End Standard office - South east Quality Standard office - Rest of UK Low Business Parks High Standard industrial - South east Standard industrial - Rest of UK Logistics

## **Power your investment process:**

- The study securely pools confidential tenancy data from property owners and managers.
- The data collated allows the drivers of real estate income through the cycle to be analysed.
- Every unit is coded by use and by quality, and the outcome of each income changing event recorded and aggregated.

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